

#### #1

# **EXECUTIVE DIRECTOR/STAFF REPORT**: October 2008

- Visitor Guide Fulfillments Mail: 734 Email: 1,446
  - Tour Texas 111
  - o Southern Living 108
  - Home & Away 16
  - Texas Journey 0
  - Texas Monthly 9
  - o TTIA 6
  - See Texas First 484
  - AAA Journey 0
  - See Texas First e-brochure 1,423
  - Tour Texas (PDF) 23
- TAAF Winter Games of Texas Invitation/Brochure Mail out 1,252
  - o Dance 226
  - Flag Football 386
  - o Basketball 613
  - o Rock Climbing 27
- Convention Groups Serviced: 2
- **Site Inspections:** (City Tours Included All Hotels & Venues)
  - Mandy Heyse w/TX Association of School Boards
  - o Paula Rigling w/Meetings Planning Professionals
  - o Kathy Humphries w/TX Auctioneers Association
  - o Brenda Dotson w/TX Association of School Nutrition
  - o Gina Garcia w/Office of Rural Community Affairs
- Meetings/Events Attended:
  - o DFWATC Sports Committee Conference Call & Board Meeting
  - Sunrise Rotary
  - Leadership Frisco
  - o Tour of NTEC w/SciTech Discovery
  - Lunch w/Terry Spears, Holiday Inn's new DOS
  - o Texas Treats Open House
  - Local Campaign Meeting
  - Winter Games of Texas Meeting
  - o CTA (Certified Tourism Ambassador) Focus Group
  - o Green Lodging & Meetings Committee
  - NCAA College Cup Update Meeting

- FY09 Goal Meetings w/Individual Managers
- o Intro meeting w/Bill Herman, new contact for StarCenter Events
- o Albuquerque Balloon Festival Conference Call
- IDSS Training in Grapevine
- Lunch w/Steve Maxwell, President of Stars Figure Skating Club re: Upcoming Events & RFP's
- Met w/Don Jaeger & Chris Conwell from Collinson Publishing, re: possible new Tradeshows & Ads
- o Met with Wes Grandstaff w/Fieldhouse, re: Upcoming 2009 Events

### Presentations:

- Monthly Report to City Council
- New Employee Orientation
- Russian Visitors (Rotary International)

### Sales Missions/Travel:

- PYM Mini Tradeshow & Luncheon w/33 qualified Meeting Planners (Hosted by CVB & FCD) at Pizza Hut Park
- o Tyler, TX TTIA Workshop & Sales Calls
- o Granbury, TX GLAMER Show
- o Local Corporate Sales Blitz w/Hotel Partners (14 Pre-set Appointments)
- o Atlanta, GA Meetings Quest 1-Day Tradeshow & Networking Event
- Pittsburgh, PA TEAMS 2008 Conference (35 scheduled appointments & received 11 RFP's)

## Special Projects:

- Media/State Association FAM Showcased the City of Frisco to (5)
   Association Meeting Planners from Austin & (3) Media Writers, they
   were all excited about what they experienced & we should see several
   stories, and RFP's come from this event during our 1<sup>st</sup> quarter
- CVB Website Update
- o IDSS Housing Program Demo
- o Organizing a local FAM for Raytheon in McKinney (Planners & Admins)
- Industry Certifications for Staff (on going)